

# Commercial Product Manager

## EINDHOVEN

Are you an experienced Product Manager with a proven track record in the manufacturing/packaging industry and are you looking for a new challenge?

We have an exclusive assignment for a role of Commercial Product Manager at the Eindhoven Headquarters, The Netherlands. Our client is a leader in the developing and global supply of technology-rich, liquid dispensing products, and is the preferred supplier of many of the top brands in home and garden care, food, beverage and other packaged goods.

Do you have the ability to mobilize people, manage stakeholders and are you open to an international role? Please check the job offer below.

De functie

The Commercial Product Manager is the primary point of contact between the regions and Global from product portfolio to pricing and marketing strategy.

Furthermore, you will be responsible for:

- Ensuring that products meet market and customer needs;
- Managing all commercial product documentation in a way accessible to colleagues;
- Maintaining contact with all relevant stakeholders allowing you to identify market developments, customer needs and commercial opportunities at an early stage;
- Ensuring an optimal P&L ratio by pricing each product per region.

You serve as the direct link between the market, customer, sales on both the regional and central level. You will work together with the Technical Program Manager to make sure the company stays ahead of competition!

## De kandidaat

To be eligible for this position, you at least meet the requirements below.

- Bachelor/master level;
- Verifiable experience (min. 5 years) as product manager within the manufacturing/packaging industry in a similar role;
- International experience;
- Ability to identify market developments, customer needs and ability to convert commercial opportunities and threats to products and policies;
- Ability to provide the organization with relevant product and market knowledge;
- Capacity to optimize the P&L of the products including pricing per product per region;
- Ability to create support for these initiatives with all stakeholders, ensuring decision-making and translating initiatives into concrete projects;

- Excellent communication skills, ability to mobilize people and manage stakeholders within the organization;
- Experience with working in complex environments.

You are inherently driven and have a desire to develop individuals and help them achieve their personal and professional goals whilst ensuring company success. You have excellent communication skills and have a very high level of written and spoken communication skills in English and Chinese.

## **Wij bieden**

An internationally-oriented job packed with responsibilities. You will become part of an organization that is continuously developing techniques and is one of the market leaders in liquid dispensing products. You will be part of a driven multidisciplinary team that is passionate about developing innovative dispense technologies and pushing boundaries of what is possible.

