

Position:**Junior Account Manager****Location:****Zwijndrecht, the Netherlands****Company:**

Our client was founded on the principle of providing customers with quality and competitive price products and world-class service. They constantly strive to innovate to meet the different needs of our customers.

Established in 2009, our client is not only a manufacturer, but also a retailer and wholesaler specializing in the development of new products. With a simple design with an “edge”, we try to provide customers with multiple choices of home appliances to suit different styles and tastes.

Thanks to an in-depth understanding of everyday life in Europe, Our client strives to develop high-quality and reliable household appliances. As a result, they are already appreciated by customers in Europe.

Our client has a highly dedicated team that is constantly raising the bar and executing with precision while keeping our customers at the center. After more than ten years of constant development, they have committed to international market development and built long-term friendly cooperative relationships all over the world. Their offices are located in Spain, Italy, Poland, the Netherlands, France, United Kingdom, America and Germany. With facilities of more than 50,000 m² of offices, warehouses and factories, they strive to always provide our customers with better service before and after the sale. Moreover, our client is always committed to providing products that make life healthier and more enjoyable in the present as well as in the future.

Job Responsibilities:

As a junior account manager, you are responsible for getting new leads and handling current accounts that we have.

Acquisition, sales, and supporting the sales team will be your major assignment. The supply chain check and returns are also part of the routine work. Communication skills are highly valued in this function.

- Perform Marketing and sales-related tasks
- Build and maintain strong, long-lasting customer relationships

- Develop a trusted advisor relationship with key accounts, customer stakeholders, and executive sponsors
- Meets assigned targets for profitable sales volume and strategic objectives in assigned partner accounts
- The supply chain checks and assists the return process

Qualifications/ requirements:

- Excellent commercial and communication skills
- Customer-oriented, enthusiastic, proactive, and stress-resistant
- Good verbal and written command of English, Chinese, or one of the other European languages is a plus
- Adventure and challenge oriented
- Good knowledge of office software such as PowerPoint, Excel, Word
- Flexible to frequent business trips
- Can provide KM visa for candidates and candidates with a search year visa should valid a minimum of 10 months